

**SEAGOVILLE ECONOMIC DEVELOPMENT CORPORATION (SEDC)
702 N. HWY 175 SEAGOVILLE, TX 75159
REGULAR MEETING**

The SEDC Board held a regular meeting on Monday, November 26, 2018 beginning at 6:30 p.m. with a quorum present, to wit:

PRESENT

Jose Hernandez	Board Chair
Stepper Sebastian	Board Vice Chair
Barbara Sherman	Board Member
Harold Magill	Board Member
Martin Ashley	Board Member
Howard Sanders	Board Member
Alvin Ross	Board Member

The following visitor(s) and staff member(s) were present: City Manager Pat Stallings, Administrative Assistant Dr. Don Cole, City Director of Administrative Services Cindy Brown, and City Secretary Kandi Jackson.

Invocation – *Invocation was led by Board Member Sherman.*

Pledge of Allegiance – *Pledge of Allegiance was led by the Board.*

Recognition of Visitors – *Board Vice Chair Hernandez thanked the visitors that were in attendance.*

CONSENT AGENDA

- 1. Consider approving Seagoville Economic Development Regular Meeting Minutes for September 17, 2018 and October 15, 2018. (City Secretary)**

Motion to approve Seagoville Economic Development Regular Meeting Minutes for September 17, 2018 and October 15, 2018– Magill, seconded by Ross; motion passed with all ayes. 7/0

REPORTS/RECOMMENDATIONS/REQUESTS

- 2. The SEDC Board will receive a presentation from a representative of The Retail Coach concerning their business recruitment efforts. This will be a discussion item between the SEDC Board and the representative of The Retail Coach**

Project Manager Kyle Cofer from The Retail Coach presented the recruitment efforts for the past year and upcoming year.

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3. Discuss and consider approving a service agreement in an amount not to exceed \$12,500.00 with Site Location Partnership (SLP) for recruitment of commercial, industrial and manufacturing businesses

City Manager Stallings stated this agreement with Site Location Partnership (SLP) is beneficial for the recruitment of commercial, industrial, and manufacturing business. He stated SLP focuses more on the commercial side of development.

In response to a question by Board Chair Hernandez, City Manager Stallings confirmed references and fact check of the company had been completed.

Motion to approve a service agreement in an amount not to exceed \$12,500.00 with Site Location Partnership (SLP) for recruitment of commercial, industrial and manufacturing businesses – Magill, seconded by Ashley; motion passed with all ayes. 7/0

4. Discuss and consider approval of a service agreement with Flyer View Group LLC for advertising in an amount not to exceed \$10,675.00

City Manager Stallings stated this is to approve an agreement with Flyer View Group, LLC. for advertising in an amount not to exceed \$10,675.00. He also stated Flyer View Group, LLC, is a true advertising company. He also stated they provide a means of advertising through brochures, on the City of Seagoville's website, and an electronic job that can be passed out.

In response to a question by Board Chair Hernandez, City Manager Stallings stated Flyer View Group, LLC. is willing to keep the City of Seagoville's information updated as needed.

Motion to approve a service agreement with Flyer View Group, LLC. for advertising in an amount not to exceed \$10,675.00 – Magill, seconded by Ross; motion passed with all ayes. 7/0

5. Discuss and consider directing the City Manager to obtain quotes for the complete demolition of 101 and 115 N. Kaufman Street

City Manager Stallings explained the situation with 100 and 115 N. Kaufman Street. He also stated if the end caps to these buildings are taken away, it opens up more parking area.

Motion to direct the City Manager to obtain quotes for the complete demolition of 101 and 115 N. Kaufman Street – Sebastian, seconded by Ashley; motion passed with all ayes. 7/0

6. Receive Board Member reports

Board Member Ashley asked if the board would be informed of the upcoming conference in Ft. Worth. City Manager Stallings stated yes, the information would be sent to the Board through the City Secretary's Office.

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7. Receive Citizen Comments – Citizens may speak 6 minutes each on any matter, other than personnel matters, or matters under litigation

None.

8. Recessed into Executive Session at 7:38 p.m.

§551.075. Deliberation regarding the purchase, exchange, lease, or value of real property located at 202 N. Kaufman

9. Reconvene into Regular Session at 7:52

SEDC will reconvene into open session, and take action, if any, on matters discussed in Executive Session

No action taken.

10. Adjourned at 7:52 p.m.

APPROVED:

CHAIR

ATTEST:

Handi Jackson
SECRETARY


