

**SEAGOVILLE ECONOMIC DEVELOPMENT CORPORATION (SEDC)
702 N. HWY 175 SEAGOVILLE, TEXAS 75159
REGULAR MEETING**

The SEDC Board held a regular meeting on Thursday, October 26, 2023, beginning at 6:30 p.m. with a quorum present, to wit:

PRESENT

Jose Hernandez	Board Chair	
Harold Magill	Board Vice Chair	
Barbara Sherman	Board Member	(Absent)
Dennis Childress	Board Member	
Philip Pelayo	Board Member	
Blair Mathews	Board Member	
Shelley Sipriano	Board Member	

The following visitor(s) and staff member(s) were present: City Manager Patrick Stallings, Assistant City Manager Cindy Brown, and Administrative Assistant Casey Fillmore.

Invocation – *The invocation was led by Board Member Childress.*

Pledge of Allegiance – *Pledge of Allegiance was led by Board Chair Hernandez.*

Recognition of Visitors – *Board Chair Hernandez recognized visitors.*

CONSENT AGENDA

1. Consider approving Seagoville Economic Development Corporation Minutes for the August 24, 2023 and September 21, 2023 Regular SEDC Meetings. (Casey Fillmore)

Motion to approve the Consent Agenda as written by Magill, seconded by Sipriano. 6/0

REGULAR AGENDA ITEMS

2. Discuss and consider selection of a Board Chair and Vice Chair for the Seagoville Economic Development Corporation.

Board Chair Hernandez asked for nominations for the selection of SEDC Chair.

Motion to elect Hernandez as Board Chair by Magill, seconded by Childress. 5/1

Motion to elect Pelayo as Board Chair by Sipriano. 1/5

Board Chair Hernandez asked for nominations for the selection of SEDC Vice Chair.

Motion to elect Pelayo as Vice Chair by Mathews.- Mathews, Hernandez and Pelayo voted in favor.

Motion to elect Magill as Vice Chair by Childress.- Magill, Childress and Sipriano voted in favor.

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Board Chair Hernandez determined that the selection for Vice Chair was a tie and tabled the item for the following meeting.

3. Discuss and consider approving of a Resolution of the Board of Directors of the Seagoville Economic Development Corporation approving the one year extension of the Professional Services Agreement with Impact DataSource, LLC, for the purposes of providing a program to assist in development strategy in an amount not to exceed \$6,615.00; authorizing the Executive Director to execute any and all necessary documents and issue payment as set forth in the invoice attached hereto as Exhibit "A"; providing for a repealing clause; providing for a severability clause; and providing for an effective date.

City Manager Stallings stated the software being used and how it is utilized by the Seagoville Economic Development Corporation. He added several examples of how the system works and the information provided.

Motion to approve a Resolution of the Board of Directors of the Seagoville Economic Development Corporation approving the one year extension of the Professional Services Agreement with Impact DataSource, LLC. for the purposes of providing a program to assist in development strategy in an amount not to exceed \$6,615.00; authorizing the Executive Director to execute any and all necessary documents and issue payment as set forth in the invoice attached hereto as Exhibit "A"; providing for a repealing clause; providing for a severability clause; and providing an effective date – Childress, seconded by Magill; motion passed with all ayes. 6/0

4. Discuss and consider approving a Resolution of the Seagoville Economic Development Corporation Board of Directors approving a one-year extension of the Professional Services Agreement with the Retail Coach, LLC, attached hereto as exhibit "A", at a price not to exceed \$17,000.00; authorizing the Executive Director to execute all necessary documents; providing for a severability clause; and providing for an effective date.

City Manager Stallings stated the information and research provided by the software program and how it is utilized by the Seagoville Economic Development Corporation.

Board Chair Hernandez requested that the Board is to receive an update twice a year on the program.

Motion to approve a Resolution of the Board of Directors of the Seagoville Economic Development Corporation Board of Directors approving a one-year extension of the Professional Services Agreement with the Retail Coach, LLC, attached hereto as exhibit "A", at a price not to exceed \$17,000.00; authorizing the Executive Director to execute all necessary documents; providing for a severability clause; and providing for an effective date. – Magill, seconded by Pelayo. 5/1 (Hernandez, Magill, Pelayo, Childress and Sipriano in favor of approval; Mathews opposed)

5. Receive Board Member reports.

Childress requested that the SEDC meeting be held on another night other than Thursday.

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Sipriano stated that the Annual Street Dance will be taking place on November 4, 2023, from 7-10pm located in Downtown Seagoville.

6. Adjourned at 6:45 p.m.

APPROVED:



BOARD CHAIR

ATTEST:



BOARD SECRETARY